

Welcome to Dickson Harris

Dickson Harris is a highly specialised Executive Search company within the Medical Device, Biotechnology, Medical Imaging and Healthcare Services industries.

Established in 2003, our philosophy remains the same today as when the company was founded - that is to perform professionally, ethically and with integrity at all times.

In a highly competitive business environment, finding the right talent is a strategically important process. We are serious about getting outstanding results and our approach is based on our belief that we provide immense value to our clients and candidates.

We have over 20 years of sales management experience within the medical industry combined with recruitment and HR expertise. Having been recruiting managers in the medical industry faced with a barrage of CVs not meeting our criteria and suppliers not understanding the environment into which we sold - we knew we could do better.

We have established ourselves as a reliable, consistent and knowledgeable supplier within the industry and maintain strong communication with clients and candidates at all times.

We fully appreciate the time constraints of sales and HR managers and firmly believe in not wasting anyone's time.

Medical Devices

Our medical devices division focuses on all medical equipment supplied to the NHS and private sectors in primary and secondary care, covering a broad spectrum of products. These areas can broadly be categorised as:

- Orthopaedics
- Endoscopy
- Theatre / Surgical Products
- Sterile Services
- Plastics / Reconstructive
- Dental
- Cardiac Rhythms Management
- Incontinence
- Interventional Cardiology/ Radiology
- Wound Care
- Capital Equipment
- Patient Handling
- Respiratory
- Infection control
- Ophthalmics
- Patient Monitors
- Diagnostics
- Consumables
- Tissue Viability
- Anaesthetic Equipment
- Nutrition
- Critical Care / ITU

Appointments

By working closely with our clients, we are able to identify where there is a good cultural fit between candidates and organisations. Positions we routinely recruit for include:

- Sales Directors / Board Level
- Operational and Strategic Managers
- National Sales Managers
- Marketing Managers
- Product Managers
- Regional Sales Managers
- Account Managers / Hospital Sales
- Trainers
- Clinical Applications Specialists
- Clinical Nurse Advisors
- Graduate Trainees

Guarantees

- 100% Candidate screening before submission of CV
- 100% Candidate qualification before submission of CV
- 100% Candidate commitment and awareness of role and Organisation before submission of CV

We guarantee you will never receive a CV from us without the Candidate having a full understanding of the role, the company, the package, the location and, above all, their consent.