

Welcome to Dickson Harris

Dickson Harris is a highly specialised Executive Search company within the Medical Device, Biotechnology, Medical Imaging and Healthcare Services industries.

Established in 2003, our philosophy remains the same today as when the company was founded - that is to perform professionally, ethically and with integrity at all times.

In a highly competitive business environment, finding the right talent is a strategically important process. We are serious about getting outstanding results and our approach is based on our belief that we provide immense value to our clients and candidates.

We have over 20 years of sales management experience within the medical industry combined with recruitment and HR expertise. Having been recruiting managers in the medical industry faced with a barrage of CVs not meeting our criteria and suppliers not understanding the environment into which we sold - we knew we could do better.

We have established ourselves as a reliable, consistent and knowledgeable supplier within the industry and maintain strong communication with clients and candidates at all times.

We fully appreciate the time constraints of sales and HR managers and firmly believe in not wasting anyone's time.

Healthcare Services

Dickson Harris' Healthcare Services Division works alongside some of the leading independent providers of health and social services within the UK, offering a wide and comprehensive range of clinical specialties. These organisations operate in close partnership with local authorities, SHAs, PCTs, NHS Walk-in Centres and GP out-of-hours services, as well as highly innovative Clinical Assessment and Treatment Services.

The products and services within this sector have a broad range of applications and are used to improve efficiency in healthcare and enable healthcare providers to better diagnose, treat and manage patients.

By working closely with our clients, we are able to identify a strong corporate fit in a candidate when it comes along.

Appointments

Positions we routinely recruit for include:

- Managing Director/ Board Level
- Commercial Managers
- Business Development Managers
- General Managers
- Regional Managers
- Marketing and Communications
- Operational and Strategic Managers

Our Procedures - in brief

Executive Search:

facilitates direct searches across main and vertical sectors on a contingency basis

Managed Agency:

enables the outsourcing of all recruitment processes facilitating streamlined procedures and greater cost control through one point of contact.

Retained Services:

a tailored solution including needs assessment, development and implementation of the recruitment strategy and salary negotiations.